

# University of Salford

## Case Study—Energy Cost Recovery

### About the University

The University of Salford is a public university located in Salford, England, approximately 1.5 miles west of Manchester city centre. Its origins come from the Royal Technical Institute, Salford which was opened in 1896.

With over 19,000 students, the University has a significant energy spend, which it is always seeking to optimise. The Universities' Energy Manager engaged PCMG to carry out a cost recovery and optimisation audit, with the aim of identifying overpayments and implementing savings.

### Minimal Resource Requirement

The University provided PCMG with a Letter of Authority along with a list of their account numbers. With this information, PCMG's data collation team were able to source the vast majority of historical data directly from the suppliers via their online portals.

Once the data was collated, PCMG's analysis team reviewed the data line by line, identifying a large number of cost recovery and saving opportunities which were then assembled into a detailed report. This report was presented to the University and discussed in a face to face meeting.

### At a glance...

- **£124,000** refunds identified.
- **£73,000** annual savings identified.
- Major recoveries secured within **4 months** of engagement.
- **2<sup>nd</sup> pass** on an audit carried out 1 year previously by another provider.

### 2<sup>nd</sup> Pass Success

The vast majority of errors identified by PCMG were made by the DNO (Distribution Network Operator) rather than the supplier, which is the reason why these errors had not been identified in any previous audit exercises, including cost recovery audits that had been completed 1 year and 2 years previously.

PCMG used our unique expertise in the UK's electricity networks, alongside our vast library of industry data to isolate these errors, leveraging our industry relationships to secure significant refunds and savings for the University within just 4 months.

"Despite the fact we had recently had an audit carried out by another provider, PCMG were able to deliver significant results. Overall, a very worthwhile exercise with minimal resource required from ourselves!"

- **Matteo Littera, Energy Manager,**  
**University of Salford**



### Contact PCMG today:

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